

Towards A Greener & Cleaner Industry



COMPANY PROFILE



Pupuk Indonesia is undergoing a transformation that will significantly change the way we adapt our business to deal with the impact of climate change and the digital disruption with new focus. We are well positioned to grow and broaden our business beyond fertilizer. The journey ahead for a future-ready Pupuk Indonesia will be exciting for everyone involved.



Introducing Pupuk Indonesia

Pupuk Indonesia is the sixth largest fertilizer company in the world and we are the largest plant nutrition company in Southeast Asia. Through our integrated network of fertilizer production facilities and distribution system across the vast Indonesian archipelago, we are committed to delivering high-quality products and services to our customers while keeping a mandate from the Government of Indonesia to safeguard the nation's food security.



Business Line

>80% Petrochemicals (fertilizer & ammonia).
Other business: trading, logistics, utility/energy, EPC

Capacity



NPK
4.6
Million Tons

Urea
9.4
Million Tons

Other Fertilizer
0.8
Million Tons

Ammonia
7
Million Tons

Other Chemical
1.6
Million Tons

Production



Fertilizer
14.8
Million Tons

Non Fertilizer
8.6
Million Tons

Finance



Assets
139,2
Rp Triliun

Revenue
81,6
Rp Triliun

tahun 2024

Human Resources



7,712 Employees

Company Rating



FITCH Rating

AAA

EY

WTP

When Fertilizer is not just Fertilizer



Directing the Orchestra

Fertilizer is necessary for the growth and high yield of plants. Effective fertilizers helped farmers grow more food on less land, providing food security for everyone as the world's population expansion outpaced the food supply.

Fertilizer is engrained in our DNA, as our company name implies the Indonesian word "pupuk" means "fertilizer". Through the business transformation program, Pupuk Indonesia becomes more involved in organizing and centralizing key organization tasks. It is anticipated that centralization will improve departmental alignment and value creation across Pupuk Indonesia Group, including sales & marketing, R&D, human resources, IT, finance & accounting, operational planning and corporate legal support.





Pupuk Iskandar Muda

Jl. Medan - Banda Aceh, Dewantara, North Aceh, Aceh
 E-mail: info@pim.co.id
 Website: <http://www.pim.co.id>

1 (one) Prill Urea Plant; 1 (one) Granule Urea Plant; 1 (one) NPK Plant



PUPUK SRIWIDJAJA PALEMBANG

Pupuk Sriwidjaja Palembang

Jalan Mayor Zen, Palembang 30118
 E-mail: info@pusri.co.id/humas@pusri.co.id
 Website: <http://www.pusri.co.id>

5 (five) Prill Urea Plants

PUPUK KALTIM

Pupuk Kalimantan Timur

Jl. Ir. James Simandjuntak No. 1, Loktuan, North Bontang
 Bontang 75313, East Kalimantan
 E-mail: dof@pupukkaltim.com
 Website: <http://www.pupukkaltim.com>

3 (three) Prill Urea Plants; 3 (three) Granule Plants; 3 (three) NPK Plants



PUPUK KUJANG

Pupuk Kujang

Jl. Jenderal A. Yani No. 39, Cikampek, Karawang 41373, West Java
 E-mail: info@pupuk-kujang.co.id
 Website: <http://www.pupuk-kujang.co.id>

2 (two) Prill Urea Plants; 2 (two) Granular NPK Plants

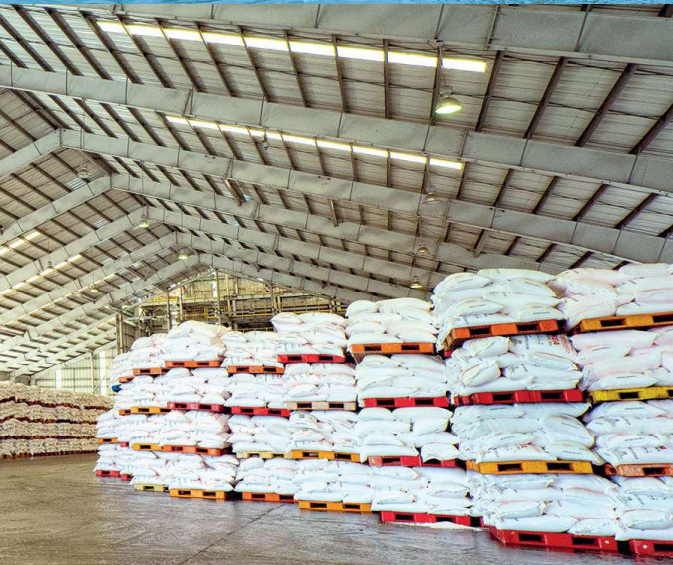


PETROKIMIA GRESIK Solusi Agroindustri

Petrokimia Gresik

Jl. Jend. A. Yani, Gresik 61119, East Java
 E-mail: pg@petrokimia-gresik.com
 Website: <http://www.petrokimia-gresik.com>

1 (one) Prill Urea Plants; 3 (three) ZA Plants; 1 (one) SP-36 Plant - 500 thousand tons;
 9 (nine) NPK Plants - 350 thousand tons





Pupuk Iskandar Muda

- 1 Urea 1.1 Million Tons
- 2 NPK 0.5 Million Tons
- 3 Ammonia 0.7 Million Tons



Pupuk Sriwidjaja Palembang

- 1 Urea 2.6 Million Tons
- 2 NPK 0.3 Million Tons
- 3 Ammonia 1.8 Million Tons



PUPUK KUJANG

Pupuk Kujang

- 1 Urea 1.1 Million Tons
- 2 NPK 0.3 Million Tons
- 3 Ammonia 0.7 Million Tons



PUPUK KALTIM

Pupuk Kalimantan Timur

- 1 Urea **3.4** Million Tons
- 2 NPK **0.3** Million Tons
- 3 Ammonia **2.7** Million Tons











PETROKIMIA GRESIK
Solusi Agroindustri

Petrokimia Gresik

- 1 Urea **1.03** Million Tons
- 2 NPK **3.22** Million Tons
- 3 Ammonia **1.1** Million Tons
- 4 SP 36 **0.5** Million Tons
- 5 ZA **0.75** Million Tons
- 6 ZK **20** Thousand Tons
- 7 Sulphuric Acid **1.77** Million Tons
- 8 Phosphoric Acid **0.6** Million Tons



Export Destination Countries

 Australia	 Japan	 United States	 South Korea	 Phillipines
 Republic of China	 Mexico	 Thailand	 Malaysia	 Vietnam



Rekayasa Industri

Jl. Kalibata Timur I No. 36, Kalibata, Jakarta 12740
E-mail: corpsec@rekayasa.co.id
Website: <http://www.rekayasa.com>



Pupuk Indonesia Niaga

ROB-2 Building, 3rd and 4th Floor
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Website: <http://www.pi-niaga.com>



Pupuk Indonesia Logistik

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Jl. Letjend S. Parman Kav. 101, Tomang, Grogol, Petamburan, Jakarta 11440
E-mail: info@pi-logistik.com
Website: <http://www.pi-logistik.com>



Pupuk Indonesia Pangan

Jl. Rawamerta Dusun Sukamanah, Rawamerta, Karawang 41382, West Java
E-mail: pemasaran@pi-pangan.com
Website: <http://pi-pangan.com>



Cluster #1: Fertilizer

Indonesia:

A Vast and Expanding Market

The population of Indonesia, like the entire world, is still growing. As a result, more food will need to be produced on the same amount of land. Comparable to the earlier Green Revolution, this requires the use of more and better fertilizers.

As our name implies ('pupuk' is Indonesian for 'fertilizer'), "fertilizer" is in our DNA.

Indonesia's primary source of food security

Most Indonesians consume rice as their primary staple diet. Indonesia ranks third after China and India as the largest rice-producing country in the world. With the world's fourth-largest population, Indonesia makes national food security a top priority. As an Indonesian State-Owned Enterprise (SOE), Pupuk Indonesia is given the mandate by the Government of Indonesia to ensure the sustainable production and distribution of fertilizers to farmers all across the nation.



Contributing to Global Food Security

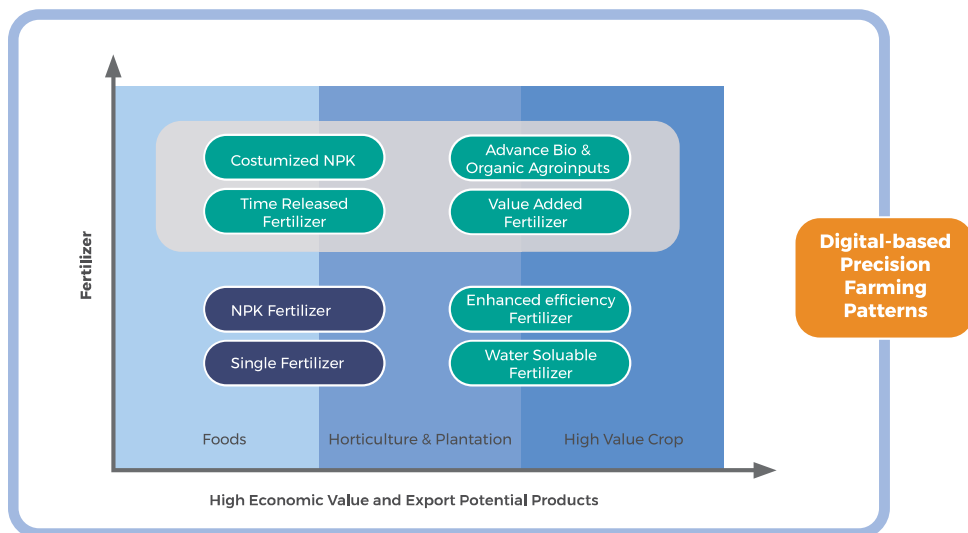
As a significant producer and exporter of agricultural products, Indonesia supplies the rest of the world with essential commodities like palm oil, natural rubber, cocoa, coffee, rice, and spices.

Pupuk Indonesia provides high-quality fertilizer and non-fertilizer products to support the sustainable growth of domestic agricultural commodities sector.



Creating the Future

Indonesia Fertilizer Research Institute was established in 2020 to accelerate business transformation into an innovation-driven company through various R&D efforts in product, technology and policy.



Cluster #2: Petrochemical & Chemical

The Cornerstone of the Future

Petrochemicals are widely used and are essential to modern societies. These include plastics, fertilizers, packaging, clothing apparel, digital devices, medical equipment, detergents, tires and many others. Petrochemicals are also found in many parts of the modern energy system, including solar panels, wind turbine blades, batteries, thermal insulation for buildings, and electric vehicle parts.

Pupuk Indonesia holds a leading position in the domestic natural gas-based petrochemicals industry. We possess an in-depth understanding of the downstream natural gas industry in Indonesia due to Indonesia's significant supply of natural gas—a crucial feedstock for the synthesis of petrochemicals.

Driving Today's Industrial Processes

Pupuk Indonesia produces a variety of basic chemical products for industrial consumption. These include sulfuric acid, phosphoric acid, cement retarder, aluminum fluoride, liquid O₂, dry ice, chloride acid, oxygen, nitrogen, hydrogen, and gypsum.



Enabling the Future Circular Economy towards More Sustainably Industry

Petrochemicals act as enablers for the circular economy by providing downstream user industries with the critical building blocks to reduce waste, increase energy efficiency, or reduce emissions and fuel consumption, and CO₂ utilization (i.e., for soda ash production, methanol production).

Technology

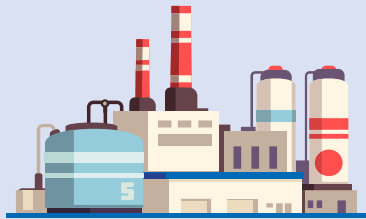
- Process Optimization
- Equipment Re-design
- Process Substitution
- Improved Process Automation

Operating Practice

- Good Housekeeping Options
- Worker Capacity Building

Raw Materials/Energy

- Renewable Materials
- Green Energy**
- Substituting and/or reducing hazardous materials, or material that generate non recyclable or re-usable waste



Products

- Product Composition
- Packaging
- Re-design
- Increase Durability
- Green Product**

Waste

- Re-use/Recycle
- Useful Application of Waste Material

Cluster #3: Logistics

Connecting the Archipelago

The Indonesian archipelago straddles the equator and consists of five major islands and thousands of smaller islets separated by seas, gulfs, and bays stretching from East to West and from North to South. It is home to the world's fourth-most populous country, with a population of over 275 million people.

Pupuk Indonesia operates an extensive distribution network spanning the entire Indonesian archipelago, from loading ports to storage facilities and finally to last-mile distribution outlets, to deliver subsidized and commercial fertilizer to customers.

Fertilizer Distribution Flow



Our Distribution Channel

Pupuk Indonesia has recently unveiled the '1,000 kiosks' program to establish its own distribution last-mile outlet network through the use of a dealer-owned dealer-operated (DODO) partnership scheme. Customers throughout Indonesia now have easier access to Pupuk Indonesia's commercial fertilizer and non-fertilizer products.



Distribution Facilities of Pupuk Indonesia Group



12
Ships



6,151
Trucks



516
Warehouses



~28,000
Kiosks



Cluster #4: Industrial Services

Promoting Eco-Friendly Growth

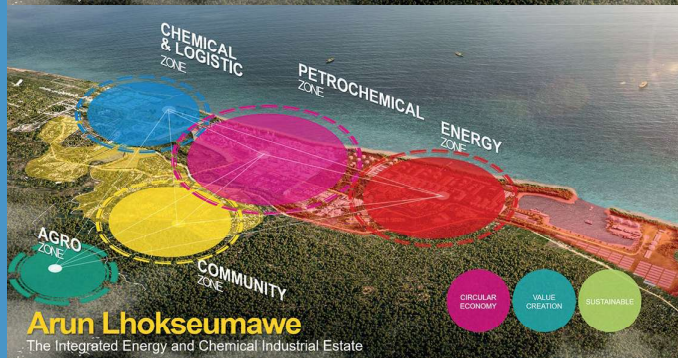
Industries are the main drivers of economic growth, which must be environmentally sustainable in the long term. This calls for the ability to design and build modern, large-scale industrial installation that adhere to the most recent ESG (Environment, Social, and Governance) standards.

Pupuk Indonesia's EPC subsidiary leads the way to sustainability by carrying on the legacy of constructing the best industrial and petrochemical plants in Indonesia for over 40 years.





Next-Generation Industrial Park
 Pupuk Indonesia, in collaboration with several other Indonesian State-Owned Enterprises (SOEs), intends to develop the Iskandar Muda Industrial Area (IMIA), a green industrial cluster within the Arun- Lhokseumawe Special Economic Zone in Aceh, Indonesia's western most province.



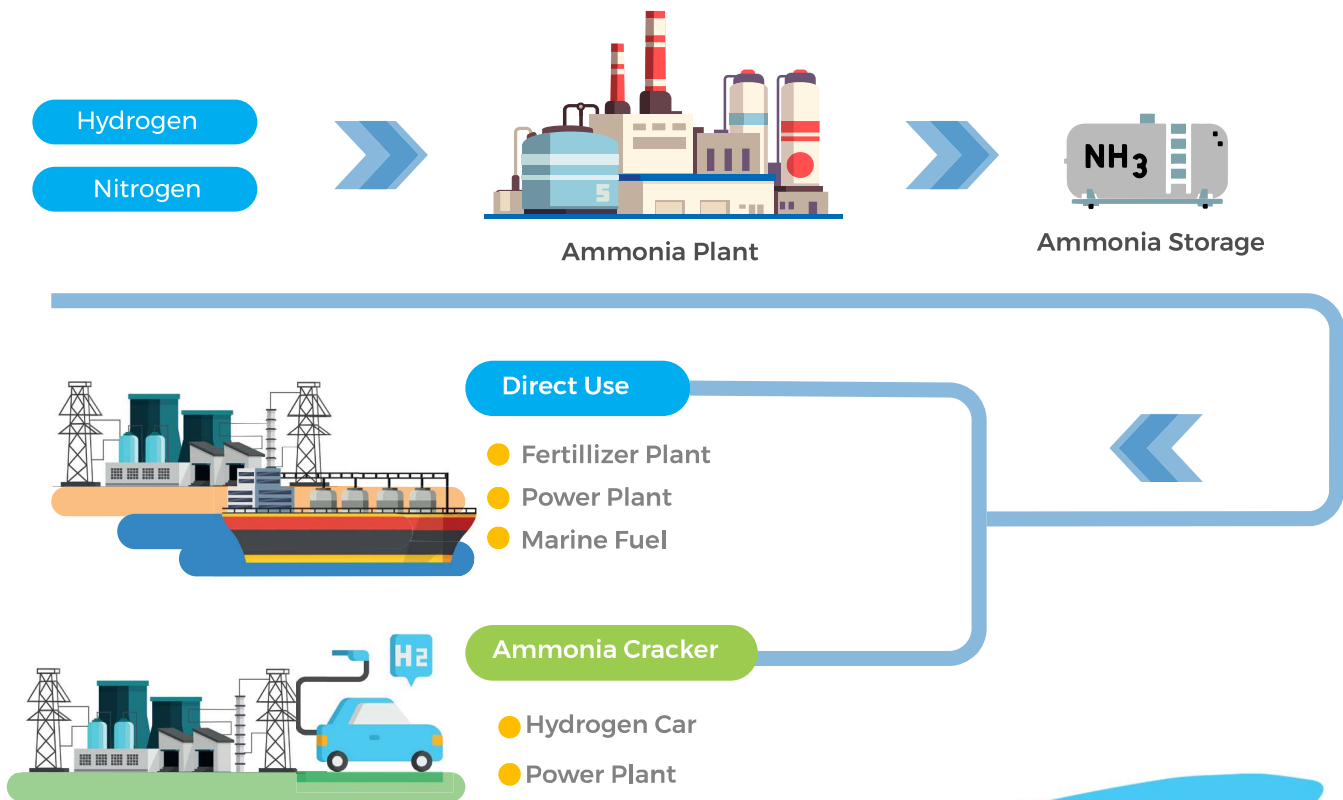
Cluster #5: Clean Energy

Moving Towards a Clean Energy Economy

Indonesia is currently one of the largest ammonia producer in the world, with Pupuk Indonesia dominating both domestic and regional markets in Southeast Asia and beyond. This puts the company well on course to establish itself as a reliable global ammonia supplier, which will be a driving force in the future clean-energy economy.



Ammonia as Energy Carrier for Future Decarbonized Industry & Energy Supply



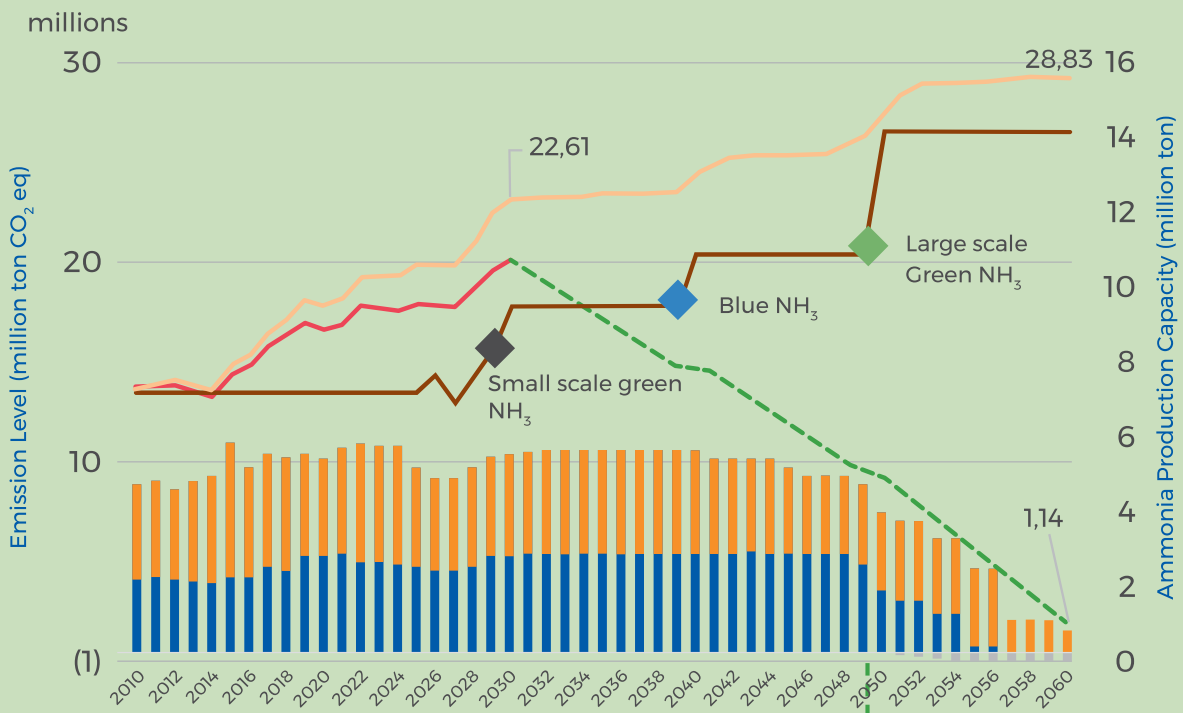
The Ultimate Goal: 'Green' Ammonia

Green Ammonia is produced from water electrolysis powered by clean renewable energy sources and is thus carbon-free.



Our Decarbonation Pathway

Through Decarbonization Initiatives, Pupuk Indonesia has a Target to Achieve NZE in 2060



Note:
BAU is the condition without CO₂ utilization for urea production

- CO₂ Neutralization
- NDC Target
- IPPU
- - - NZE Target
- Energy
- Pupuk Indonesia's Ammonia Production Capacity
- BAU

**Emission Level 2060:
4% from Business As Usual (BAU)**



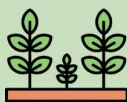
73%
(21 million ton)

Decarbonization Program
(Revamping, Soda Ash, Green Ammonia, Blue Ammonia, etc)



23%
(6.6 million ton)

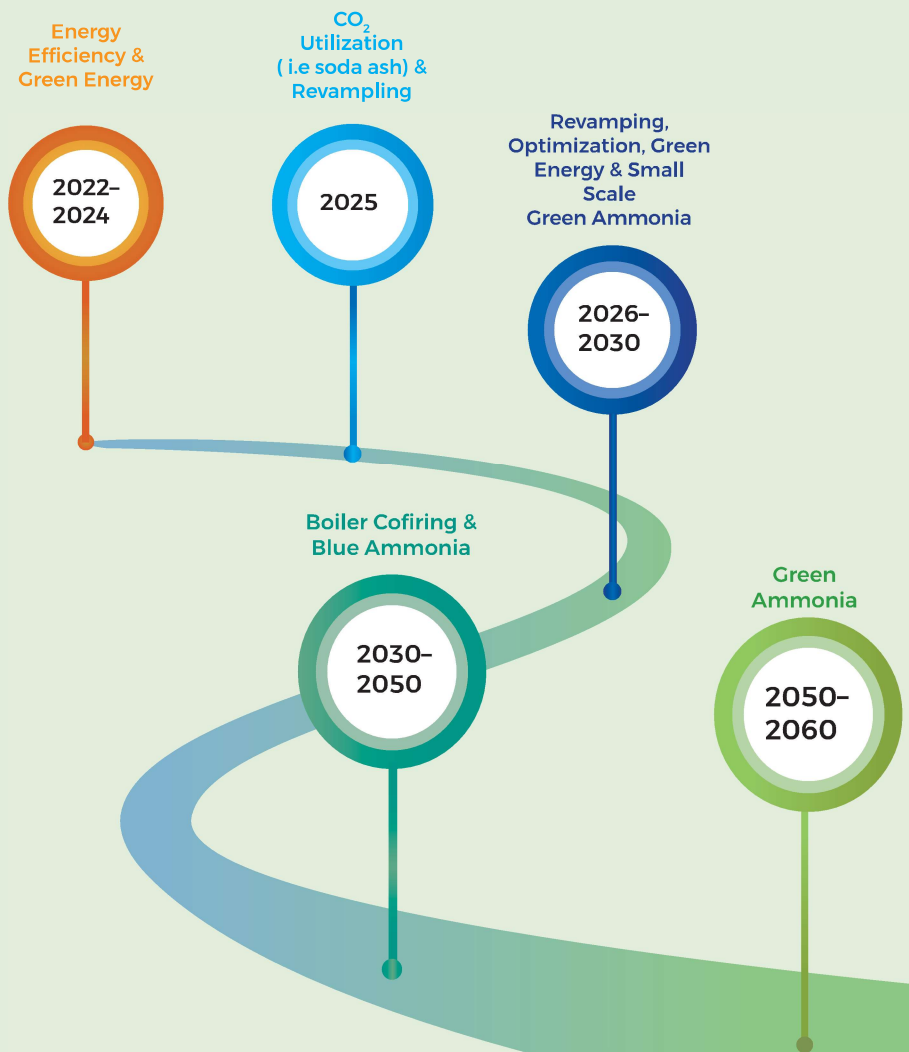
CO₂ Utilization for urea



4%
(1.2 million ton)

Neutralize carbon from tree
plantation: 250 Ha

Pupuk Indonesia is developing Decarbonization Initiatives Roadmap



Our ESG Credential

As a responsible corporate citizen, Pupuk Indonesia operates with a specific objective in mind: raising the profile of our Environmental, Social & Governance (ESG) credential in order to significantly & permanently improve people’s lives within the company, in the community and throughout the world.



Dedicated to Protecting the Environment

PROPER is a national-level public corporate performance rating assessment program in environmental management that promotes industrial compliance with pollution control regulations and ensures a better environmental management system in Indonesia. The program is run by the Indonesian Ministry of Environment and Forestry and employs a color-coded rating system for companies evaluated, ranging from “Gold” for excellent performance to “Black” for poor performance.

In 2022, Pupuk Indonesia Group companies were awarded four ‘Gold’ ratings (out of 51 issued) and one ‘Green’ rating (out of 170 issued).



PROPER Achievement Table 2021–2022

	2024	2023	2022	2021
Petrokimia Gresik	Gold	Gold	Gold	Gold
Pupuk Kalimantan Timur	Gold	Gold	Gold	Gold
Pupuk Kujang	Gold	Gold	Gold	Green
Pupuk Sriwidjaja Palembang	Gold	Gold	Gold	Green
Pupuk Iskandar Muda	Gold	Green	Green	Blue



Agro Solution: CSV in Action

The Agro Solution program is a farmer assistance program—both on-farm and off-farm—providing farmers with access to farming input, coaching in farming practices, use of agrotechnology and the provision of crop offtakers and farming insurance. The program, aimed at boosting farmers' productivity, involves the active collaboration of a multi-party value chain which includes banking institutions, insurance companies, SOE's and private sector enterprises as crop offtakers, regional governments, various agencies and Farming Field Coach.



Upholding Best-Practice Governance

Pupuk Indonesia was recognized as one of "Indonesia Most Trusted Companies" in the Corporate Governance Perception Index annual polling for 2021 organized by the Indonesian Institute for Corporate Governance (IICG)

Putting People First

People are at the heart of our existence. In Pupuk Indonesia, we make products that help millions of farmers to grow food. Across the nation, we support the livelihoods of thousands of Pupuk Indonesia's and families, and we have a direct positive impact on many of our surrounding communities.

Providing the Best Possible Working Environment

Our employees work in a safe, healthy, and secure working environment where they can fully develop their potential and be appropriately rewarded. We also strive for diversity and inclusivity in the administration of human resources policy.





Protecting People at Work

Our top priority is to ensure the safety and health of everyone who works in our various production facilities or out in the field, including all employees of contractors who work in our facilities. We strive for zero accident by implementing Behaviour Based Safety, Life Saving Rules, and Process Safety Management.



Being Part of a Larger Community

Pupuk Indonesia maintains and nurtures strong linkages with the larger communities that surround all our operational sites. Through our Corporate Social Responsibility (CSR) programs, we work collaboratively to positively influence these communities for everyone's progress and success.

Counting the Journey...

Pupuk Indonesia is in the process of transitioning from a government-mandated fertilizer producer focused on ensuring domestic food security to a regionally competitive petrochemicals and agriculture solutions company actively working to address tomorrow's global issues.

The company is situated in Indonesia—the largest economy in Southeast Asia and one of the most attractive investment destinations in the region and the world.

As Indonesia is on track to become one of the world's ten largest economies by the middle of the twenty-first century, and the fourth-largest economy by then, Pupuk Indonesia's trajectory will advance alongside the nation's remarkable growth.





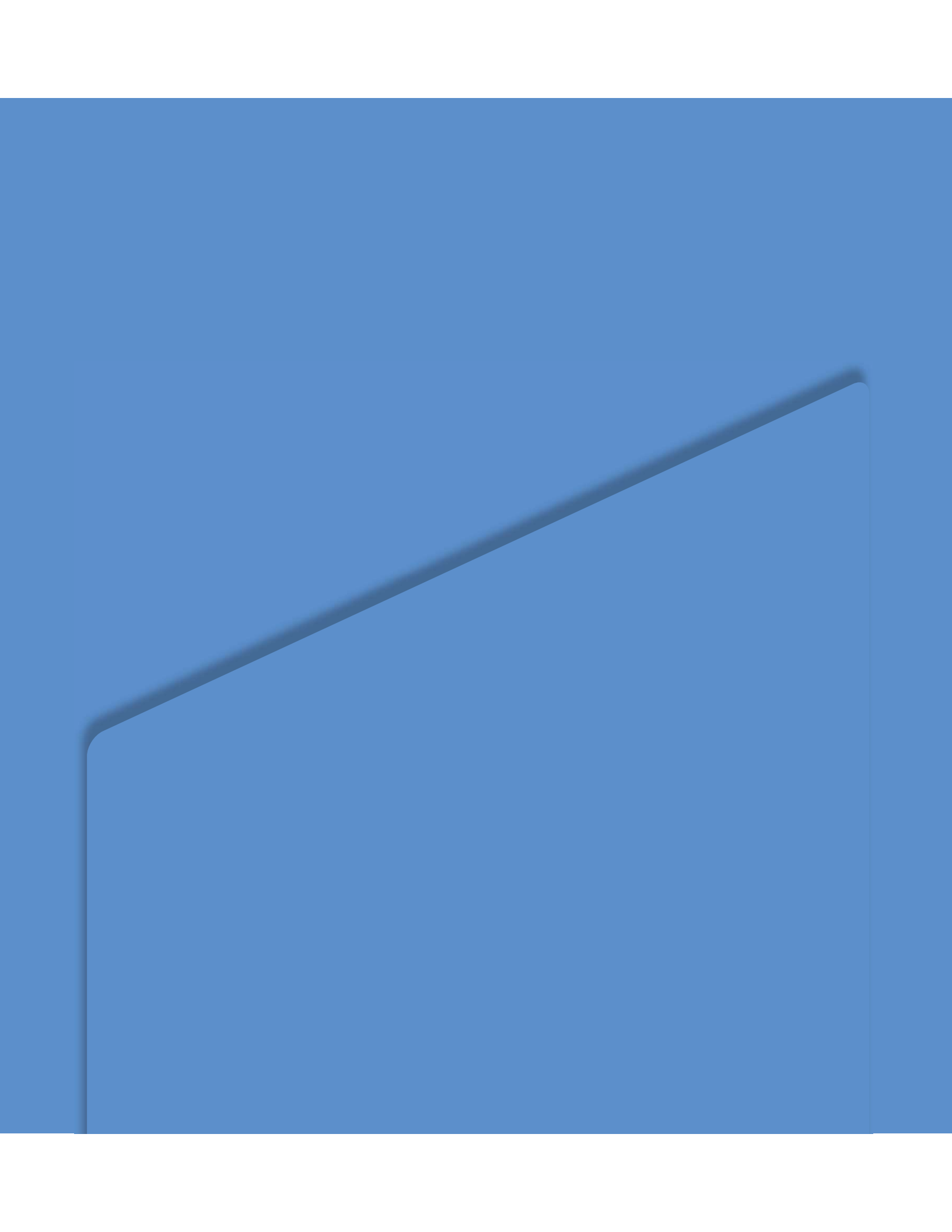


For further informations, please
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Products



Urea (Subsidized)

- Chemical Composition** : Nitrogen 46%, biuret level 1%, water level 0,5%
- Description** : Make plants greener improving vegetables phase; accelerates plant growth, the height of the plants, as well as number of branches and tilters; increasing the protein nutrient of the plant; labeled with "Pupuk Bersubsidi Pemerintah" on the packaging
- Type** : subsidized fertilizer
- Keyword** : Urea subsidized PIHC



Phonska (NPK Subsidized)

- Chemical Composition** : Nitrogen 15%, phosphate 10%, sulphur 12%
- Description** : Improving crop harvest test; growing resistance to environmental conditions; increasing crop resistance to pest, disease, and droughts; improving the quality of plant seed and plant seedings; labeled with "Pupuk Bersubsidi Pemerintah" on the packing
- Type** : subsidized fertilizer
- Keyword** : NPK Phonska Subsidized PIHC

Products



Pelangi (NPK Subsidized for Cacao)

- Chemical Composition** : Nitrogen 14%, phosphate 12%, kalium 16%, magnesium 4%
- Description** : Has a nutrient composition that is very suitable for cocoa plants; the nutrient composition is complete, so there is no need to add other type of fertilizer; fertilization becomes more effective and efficient and increase the yield of cocoa plants
- Type** : subsidized fertilizer
- Keyword** : NPK Subsidized for Cacao



Nitrea

- Chemical Composition** : Nitrogen 46%
- Description** : Improving crop harvest rates; make plants greener (improving color); increasing crop resistance to pest, disease, and drought; improving the quality of plant seed and plant seedings
- Type** : Chemical, Fertilizer
- Keyword** : PIHC Nitrea Urea 46%

Products



Phonska Plus 15-15-15

- Chemical Composition** : Nitrogen 15%, kalium 15%, phosphate 15%
- Description** : Increase plant growth and productivity; increase plant resistance to disease; more efficient use of fertilizer; suitable for broad type of horticultural crops
- Type** : Chemical, fertilizer
- Keyword** : NPK Phonska Plus 15-15-15



Petro Niphos

- Chemical Composition** : Nitrogen 20%, sulphur 13%, phosphate 20%
- Description** : Uniform grain size makes it easy to apply with the scatter method; easily soluble in water; it contains macro nutrients N, P, and S which are dissolved in water and available to plants; standardized nutrient elements so that quality guaranteed
- Type** : Chemical, fertilizer
- Keyword** : Petro Niphos

Products



Petro (ZK)

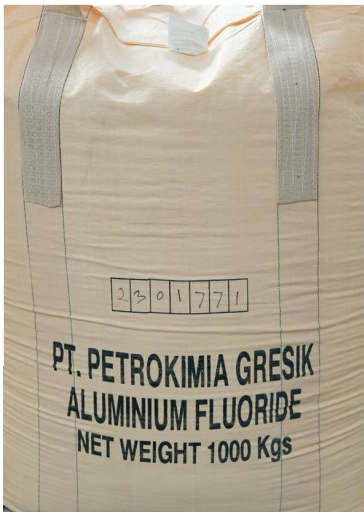
- Chemical Composition** : Kalium 50%, sulphur 17%
- Description** : Increasing nutrient level in the soil; making the plant more upright and sturdy; restores the color, aroma, taste, and reduce shrinkage during storage; contains potassium nutrients that is low on chlorine, making it suitable for orange or tobacco plants, among others
- Type** : Chemical, fertilizer
- Keyword** : Petro ZK



Ammonia

- Chemical Composition** : Calcium & Magnesium, NH_3 , H_2O , Oil Temperature, Nitrogen,
- Description** : The formation of fertilization, nitric acid, ammonium nitrate, ammonium chloride, soda ash, hydrazine, etc
- Type** : Chemical
- Keyword** : Ammonia

Products



Aluminium Fluoride

Chemical Composition : AlF_3 , Silicates (SiO_2), Iron (Fe_2O_3), Lost Incandescent (110-500 C°), Water (H_2O), Granules Packaging

Description : Raw materials in the process of smelting aluminium

Type : Chemical

Keyword : Aluminium Fluoride (ALF 3)